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## IOWA ASSOCIATION OF MUNICIPAL UTILITIES

In order to provide the most competitive pricing to our members on a variety of high quality, Energy Star rated CFLs, IAMU submitted a competitive Request for Proposal to multiple vendors. After carefully evaluating the responses IAMU selected the following quote from Service Concepts, a current Gold level IAMU Associate Member. The details of the price quotes and bulb specifications that IAMU received are detailed in the following pages. IAMU members will be able to place orders at these fixed prices beginning Friday, May 27, 2011 until Monday, May 28, 2012.

We are expanding our availability beyond the previously offered, six basic types of Energy Star rated bulbs available at a discounted rate to IAMU members. We will continue to offer a 60 Watt, 75 Watt, and 100 Watt replacement spiral bulbs that come individually packaged; an A-style bulb (looks similar to an incandescent bulb) that comes in packages of two, a reflector style bulb (R30) for recessed fixtures in single packaging and a 3-way switch compatible spiral CFL bulb in single packaging. The new bulbs offered will include the Globe (G25) style, a 150 Watt equivalent bulb, PAR 20/30/38, and “Torpedo”/candelabra styles. A few varieties of LED lights are available. Please contact IAMU for more info.

IAMU members will be able to order directly from Service Concepts to obtain the IAMU pricing. Service Concepts will ship directly to all IAMU utilities. Turnaround times from order placement to delivery will typically be 3-5 business days. Shipping expenses are waived for orders of \$999 or greater. IAMU will be notified of order placements to help track purchases.

Service Concepts offers a convenient solution for recycling CFLs in areas where no local recycler exists. Service Concepts partners with Veolia Environmental Services to provide a pre-paid postage bucket pick-up service for spent CFLs. A specially made bucket has a capacity to hold 90 spent small CFL lamps. A toll free call to FedEx and the bucket is taken to one of five Veolia recycling centers nationally. The bucket service can be provided for as low as \$69. Other options are available, contact IAMU for more details.

Order confirmation, shipping confirmation and tracking information details are emailed with each order. Any damages in transit can be reported within 5 business days and replacement or credit will be sent immediately. Warranty claims can be satisfied by calling the toll free manufacturer’s call center number located on each CFL’s ballast.



14 Watt SpringLight - Soft White (2700K) - 801014

Price/bulb .....\$1.15  
 Case Quantity .....48  
 Warranty (years) .....9  
 Watt Equivalent .....60  
 Watts .....14  
 Weight (lbs) .....0.2  
 Color Temperature ...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....10,000  
 Lumens.....900  
 Power Factor .....Normal (.5)  
 Shape.....Spiral  
 Energy Star Rated ..... Yes  
 Model Number .....801014



19 Watt SpringLight – Soft White (2700K) – 801019

Price/bulb .....\$1.49  
 Case Quantity .....48  
 Warranty (years) .....9  
 Watt Equivalent .....75  
 Watts .....19  
 Weight (lbs) .....0.2  
 Color Temperature ...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....10,000  
 Lumens.....1200  
 Power Factor .....Normal (.5)  
 Shape.....Spiral  
 Energy ..... Star Rated: Yes  
 Model Number .....801019



**23 Watt SpringLight – Soft White (2700K) - 801023**

Price/bulb .....\$1.56  
 Case Quantity .....48  
 Warranty (years) .....9  
 Watt Equivalent .....100  
 Watts .....23  
 Weight (lbs) .....0.3  
 Color Temperature ...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....10,000  
 Lumens.....1,600  
 Power Factor .....Normal (.5)  
 Shape.....Spiral  
 Energy Star Rated ..... Yes  
 Model Number .....801023



**3 Way (14/19/32W) SpringLight – Soft White (2700K)  
 – 801832**

Price/bulb .....\$3.64  
 Case Quantity .....24  
 Warranty (years) .....9  
 Watt Equivalent .....40-75-120  
 Watts .....14-19-32  
 Weight (lbs) .....0.5  
 Color Temperature ...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....10,000  
 Lumens.....450-1,100-1,950  
 Power Factor .....Normal (.5)  
 Shape.....Spiral  
 Energy Star Rated ..... Yes  
 Model Number .....801832



**14 Watt A Lamp - Soft White (2700K) 2-pack - 807014**

Price/2-pack .....\$5.52  
 Price/bulb .....\$2.76  
 Case Quantity .....12  
 Warranty (years) .....7  
 Watt Equivalent .....60  
 Watts .....14  
 Weight (lbs) .....0.5  
 Color Temperature...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....8,000  
 Lumens.....800  
 Power Factor .....Normal (.5)  
 Shape.....A-Style  
 Energy Star Rated ..... Yes  
 Model Number .....807014



**14 Watt R30 Flood - Soft White (2700K) - 803014**

Price/bulb .....\$2.59  
 Case Quantity .....16  
 Warranty (years) .....7  
 Watt Equivalent .....65  
 Watts .....14  
 Weight (lbs) .....0.4  
 Color Temperature...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....8,000  
 Lumens.....645  
 Power Factor .....Normal (.5)  
 Shape.....Flood/R-30  
 Energy Star Rated ..... Yes  
 Model Number .....803014



Price/2-pack .....	\$5.52
Price/bulb .....	\$2.76
Case Quantity .....	12
Warranty (years) .....	7
Watt Equivalent .....	65
Watts .....	14
Weight (lbs) .....	0.7
Color Temperature ...	Soft White (2700K)
Dimmable.....	No
Lifetime (hours) .....	8,000
Lumens.....	800
Power Factor .....	Normal (.5)
Shape.....	Globe
Energy Star Rated .....	Yes
Model Number .....	8060142

**14 Watt G25 Globe - Soft White (2700K) 2-pack - 8060142**



Price/bulb .....	\$8.45
Case Quantity .....	24
Warranty (years) .....	9
Watt Equivalent .....	150
Watts .....	42
Weight (lbs) .....	0.5
Color Temperature ...	Soft White (2700K)
Dimmable.....	No
Lifetime (hours) .....	10,000
Lumens.....	2,600
Power Factor .....	Normal (.5)
Shape.....	Spiral
Energy Star Rated .....	Yes
Model Number .....	48942

**42 Watt Full Spiral - Soft White (2700K) - 48942**



**14 Watt PAR 20/Flood - Soft White (2700K) – PF2014**

Price/bulb .....\$6.99  
Case Quantity .....48  
Warranty (years) .....7  
Watt Equivalent .....50  
Watts .....14  
Weight (lbs) .....0.3  
Color Temperature ...Soft White (2700K)  
Dimmable.....No  
Lifetime (hours) .....8,000  
Lumens.....495  
Power Factor .....Normal (.5)  
Shape..... Flood  
Energy Star Rated ..... Yes  
Model Number ..... PF2014



**16 Watt PAR 30/Flood - Soft White (2700K) – 1P3016**

Price/bulb .....\$5.63  
Case Quantity .....16  
Warranty (years) .....7  
Watt Equivalent .....65  
Watts .....16  
Weight (lbs) .....0.4  
Color Temperature ...Soft White (2700K)  
Dimmable.....No  
Lifetime (hours) .....8,000  
Lumens.....645  
Power Factor .....Normal (.5)  
Shape..... Flood  
Energy Star Rated ..... Yes  
Model Number ..... 1P3016



**23 Watt PAR 38/Flood - Soft White (2700K) – 805023**

Price/bulb .....\$5.38  
 Case Quantity .....16  
 Warranty (years) .....7  
 Watt Equivalent .....90  
 Watts .....23  
 Weight (lbs) .....0.6  
 Color Temperature ...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....8,000  
 Lumens.....1,200  
 Power Factor .....Normal (.5)  
 Shape..... Flood  
 Energy Star Rated ..... Yes  
 Model Number .....805023



**9 Watt TCP Torpedo - Soft White (2700K) –  
 10709/10709C (Regular or Candelabra Base  
 Available)**

Price/bulb .....\$5.56  
 Case Quantity .....16  
 Warranty (years) .....1  
 Watt Equivalent .....40  
 Watts .....9  
 Weight (lbs) .....0.4  
 Color Temperature ...Soft White (2700K)  
 Dimmable.....No  
 Lifetime (hours) .....8,000  
 Lumens.....425  
 Power Factor .....Normal (.5)  
 Shape..... Normal/Candelabra  
 Energy Star Rated ..... Yes  
 Model Number .....10709



**14 Watt TCP Torpedo - Soft White (2700K) – 10714/10714C (Regular or Candelabra Base Available)**

Price/bulb .....	\$5.80
Case Quantity .....	12
Warranty (years) .....	7
Watt Equivalent .....	60
Watts .....	14
Weight (lbs) .....	0.6
Color Temperature ...	Soft White (2700K)
Dimmable.....	No
Lifetime (hours) .....	8,000
Lumens.....	1,200
Power Factor .....	Normal (.5)
Shape.....	Normal/Candelabra
Energy Star Rated .....	Yes
Model Number .....	805023



**VEOLIA RecyclePak – 5 Gallon CFL & Mixed Lamp Recycling Pail can hold up to 50lbs of mixed lamps or up to 90 small compact fluorescent lamps. Price includes a poly liner, instructions, terms and conditions, return shipping, processing and documentation.**

VEOLIA Recycle Pak .....	\$69
Capacity (Bulbs) .....	90
Size.....	5 Gallon
Shipping Cost.....	Paid w/ Purchase

The full catalog of Service Concepts products are available at:  
<http://www.serviceconcepts.coop>

For more information or if you have questions, please contact Jonathan Roberts at IAMU: email [jroberts@iamu.org](mailto:jroberts@iamu.org) or call (515) 289-1999.